### Tax Information for Small Businesses



#### Keys to Success

#### Disclaimer

- These seminars are for general information only.
- They should not be interpreted as specific tax advice for your specific situation and may not be relied upon:
  - There are some tax issues with easy answers
  - There are many others that require more information from you before we can give you a full, accurate answer
- During question and answer session, it may be recommended that you follow up with a Department of Revenue representative, or a representative from another agency.
- Anyone using this presentation should be alert for changes which may result from legislative action, court decisions, Attorney General Opinions, or from rules adopted or amended under the Administrative Procedures Act, Chapter 150B of the General Statutes.
- The information presented is applicable for the date the presentation was given.

# What type of business are you?



Different types of business entities

#### Individual and Corporate Income Tax

All individuals that live or work in North Carolina with income above the minimum filing requirements are required to file a North Carolina Income Tax return

#### Individual and Corporate Income Tax

- Proprietorship:
  - a business that has no separation from it's owner
- Partnership:
  - a business in which 2 or more people share in management and profits
- C-Corporation:
  - a business that has an identity completely separate from it's owners and is taxed under Subchapter C of the Internal Revenue Code
- S–Corporation:
  - a business that has an identity completely separate from it's owners and is taxed under Subchapter S of the Internal Revenue Code
- Limited Liability Company:
  - a business in which the owners are called "Members" and are protected from some or all liability of the company

#### Filing Individual Income Tax D-400

- Most N.C. residents with income are required to file an individual return
- Complete filing requirements are available at www.dornc.com
- Filing deadline is April 15



#### **Estimated Income Tax**

- Must pay if you owe more than \$1,000 after withholding and credits
- Four equal quarterly payments during the year
- Candidates for estimated tax are:
  - Self–employed
  - Pension payment recipients
  - Anyone receiving payments from taxdeferred accounts

#### Filing Estimated Individual Income Tax (NC-40)

10-09				
Instructions				
This form is primely for first time payers. You on use this form to make all of your estimated income tax payments for the year. Note: Instead of filing this form, you may pay your estimated tax online at www.dome.com. Click on Electronic Services and select Individuals.				
"Ectimated income Tax" is the amount of income tex you expect to owe for the year after subtracting the amount of tex you expect to have withheld and the amount of any tex credits you		at that time, 1/4 of the balance on September 15 and the remaining 1/4 on January 15.	Department of Revenue, Post Office Box 2500, Reliefly, North Carolina 27640-0001, by calling the Department at <u>1-677-252-3052 (bol-hea)</u> , or from the Department's website at <u>www.dore.com</u> .	
plan to claim.	September 15:	pay 3/4 of the balance of the net estimated income tax		
Who Must Make Estimated Income Tax Payments		at that time and the remaining 1/4 on January 15.	Completing the Estimated Income Tax Form (NC-40)	
You should make estimated income tax payments if the tax due on your individual tax return, reduced	If you file your income tex return (Form D-400) by January 31 of the following year and pay the entire		The instructions that follow will help you complete the forms correctly.	
by the amount of tax withheld and tax credits, will be \$1,000 or more.	balance due, you do not have to make the payment which would otherwise be due on January 15.		(1) First complete the worksheet on Page 2 to determine your estimated income tax for the tax	
You should estimate your income tax carefully to avoid having to pay a large balance when you file	Farmers and Fishermen		year.	
your hoome tax return (Form D-400) and to avoid owing interest for underpayment of estimated notions tax (see discussion on interest for Failure to Pay Your Estimated Income Tax). You may find it convertient to interease your withholding bet to world paying estimated income tax. If you do choose to increase the smouth withheld, you should make sure the balance due on your income tax return with	If all least two-blicks of your estimated gross income is from farming (including syster farming) or commercial bilding, your estimated income tex- may be paid at any time on the force January 15 of the following your. If your income barreturn (from D-400) is field and the total tex is paid on or before March 1, you do not have to make an estimated income bac payment.		(2) Enter your name, address, and social security number in the space provided on the form. If you intend to file a joint income tax return, please enter your name and social security number and your spouse's name and social security number and your spouse's name and social security number on the form. Enter in the applicable bot the year for which the payment is intended. Fiscal year tapayees enter the baginning and ending dates of	
be less than \$1,000.	Fiscal Year If your income is reported on a fixed year basis, your due does were the 15th day of the 4th, 5th and 5th months of your fixed year, and the fixed month of the second second second second second second notwo to complete the first m1-C4-d when paying your estimated income tax on a fixed year basis, please refer to be instructions as or completing the Estimated income Tax Form (NC-4t) on this page.		the fiscal year in the boxes provided. (3) Enter one-fourth (1/4) of the amount shown	
When To Pay Your Estimated income Tax Denerally you must make your first estimated none be payment by April 15. Your make there any all of your estimated income tax at that the or your in tour equal amounts on or before April 16, Alume 16, September 15 and Jenuary 16 of the Diolwing your When that a data hot was and oncome to approve the data and before the next budgen devices that a data or budgen to the meet			(a) Draft disk-baser (1hi) of the weather block on Line 8 of the voltament in the paper method Amount (2012) that the sense method and the sense of the sense of the sense of pour income to the sense of the sense previous years, your may have chosen to apply the overpayment to your weddened brooms tax for the blocking year. Hav, your may apply all or pad- tites overpayment to any estimated income tax installeners. Send Form NI-40 apply when you are making a symmetry.	
Although a payment of estimated income tax may	Interect for Failure to Pay Your Estimated Income Tax		(4) Detach the form at the perforations.	
not be due on April 15 based on your situation at that time, your expected income or exemptions may change so that a payment is due at a later date. In such cases, the payment dates are as follows:	estimated income to on time. Interest will	terest for underpayment of ax or for not making payments I not be due if each installment and equals twenty-five percent	(5) Make your check or money order payable to the N.C. Department of Revenue. Pay in U. S. currency only. Please do not send cash.	
If requirement is met after. Payment date is:	(25%) of the lesser of	of: (a) 90% (88 2/3% for farmers a bac due on your current year's	(6) Enter your social security number on your check or money order.	
April 1 and before June 1 June 15 June 1 and before September 1 September 15 September 1 January 15	return; (b) 100% of year's return, if you taxable year of 12 m	f the tex due on your previous or previous year's return was a conths and a return was filed for	(7) Mail the completed estimated income tex form (NC-40) with your payment to: NC Department of Revenue, Post Office Box 25000, Raleigh, North	
If the first estimated income tax payment you are required to make is due after April 15, or if you are required to change your payments after paying the first installment, you should pay the remaining installments as follows:	the taxable income the month in which	of the tax figured by annualizing received during the year up to the installment is due. rest will not be due if you had a previous year.	Carolina 27840-0630. (8) To insure proper credit, please do not fold the form or the payment. Do not staple, tape, or otherwise attach your payment to the form.	
If the installment is due- June 15: psy 1/2 of the balance of the net estimated income tax	Underpayment of I	ment interest on Form D-422, Estimated Tax by Individuals. he form by writing the N.C.		

#### Page 2 NC-40 Instr. Worksheet for Computation of Estimated N.C. Income Tax Web Estimated Enderal Taxable Income Estimated Additions to Federal Taxable Income - including, but not limited to, interest income from obligation of states other than N C<sub>2</sub> state and local tax deductors standard deduction and personal exemption adjustment (See Individual income Tax Instructions for Form D-400). 2 Add Lines 1 and 2 and enter the total. Estimated Deductions from Federal Taxable Income - including, but not limited to, interest income fr tions of the U.S. or its possessions; public or private retirement pay exclusions; taxable amount of social security and ad retirement benefits; state tax return if included in federal income (See Individual Income Tax Instructions for Form Estimated North Carolina Taxable Income (Line 3 minus Line 4). Amount of Tax - Use the tax rates shown below .... A Estimated N.C. Tax to be withheid... B. Estimated Tax Credits Add lines 7A and 7B... Estimated Income Tax (Line 6 minus Line 8) If \$1,000 or more, fill out and mail the estimated inco tax form along with your payment; if less than \$1,000, no payment is required at this time..... 9. If the first payment you are required to make is due April 15th, enter 1/4 of Line 9 here and in the space marker Amount of this Payment" on Form NC-40. Round off cents to the nearest whole doilar 10.

#### Tax Rates

Single.			Head of Household					
	\$ 0 12,750 60,000	\$ 12,750 60,000	6% \$ 765 + 7% of the amount over \$12,750 \$ 4,072:50 + 7.75% of the amount over \$60,000	\$ 0 17,000 80,000	\$ 17,000 80,000	6% \$ 1,020 + 7% of the amount over \$17,000 \$ 5,430 + 7.75% of the amount over \$80,000		
	Married Filing Jointy / Qualitying Widow(er)			Married Filing Separately				
	\$ 0 21,250 100,000	\$ 21,250 100,000	6% \$ 1,275 + 7% of the amount over \$21,250 \$ 6,787.50 + 7.75% of the amount over \$100,000	\$ 0 10,625 50,000	\$ 10,825 50,000	6% \$ 637.50 + 7% of the amount over \$10,625 \$ 3,393.75 + 7.75% of the amount over \$50,000		

### Filing Partnerships (D-403)

- Partnerships required to file a D-403 Partnership Income Tax Return
- Deadline:
  - April 15 for calendar year
  - The 15<sup>th</sup> day of the fourth month after the end of the fiscal year
- Each partner receives a K-1 form listing income, tax credits, adjustments, etc.

D-403 Web 9-09	2009 Income North Carolina	Partnersh e Tax Retu Department of	irn	
For calendar ye	ar 2009, or fiscal year beginning (MM-DD)	9	and ending (MM-DD-Y	»
Legal Name (USE CAR	TAL LETTERS FOR NAME AND ADDRESS)	Pedero	Smplayer ID Number	Fill in all applicable circle
				Initial Return     Amended Return
Legal Name Continued		PLC)	Enter N.C. Secretary of State E	O Final Return
Address		····· ···	Anathent Number	<ul> <li>Entity is Partnership</li> <li>Entity is LLC</li> </ul>
				<ul> <li>Entity has Nonresident Owners</li> </ul>
cay	State	Zip Code	County (the	
	· · · · · · · · · · · · · · · · · · ·			<ul> <li>NC-478 is attached</li> </ul>
	Important If partnership operated only in M and 6, Part 1 (and Lines 13 or 1	forth Carolina and all p 4 if any payments were	ertners were North Caro e made), Part 3A, and P	lina residents, complete only Lines art 4.
	Part 1. Computation of income Tax Due of			
	<ol> <li>Enter the total income or loss (Add L Schedule K, Federal Form 1065)</li> </ol>	-	1.0	00
	2. Guaranteed payments to partners	If amount on Line 1, 3, 5,	▶ 2.	, , ,
	(See Instructions) 3. Line 1 minus Line 2	7, 8, or 9 is negative, fill in	·	
		circle.	3.0	
7	<ol> <li>Additions to federal taxable income (From Part 4, Line 5)</li> </ol>	Example:	► 4	
1	6. Add Lines 3 and 4	<u> </u>	5. 0	
0601	<ol> <li>Deductions from federal taxable income The total additions and deductions on Lin allocated to the individual partners in Part</li> </ol>	es 4 and 6 should be	, <b>6</b> .	
	7. Line 5 minus Line 6		7. 0	
	8. Net distributive partnership income to be North Carolina (See Instructions)	e apportioned to	8.0	.00
	<ol> <li>Net distributive partnership income sole activities in North Carolina (See instruction)</li> </ol>		▶ ª. O	
	10. a. Tax due for nonresident partners (Add Part 3, Line 16a for each partner)	i the amounts on	10a.	
1	b. Surtax due for nonresident partners ( Part 3, Line 18b for each partner)		▶ 10b.	
	allocated to nonresident partners (Add the am each partner)	ounts on Part 3,	11.	
	for nonresident partners (Add the amounts on each partner)	Part 3,	▶ 12.	
13, Tax paid wit	th extension		▶ 13.	
	syments of tax (if filing an amended return, see		▶ 14.	
	other partnerships or by S Corporations and t rvices income (See instructions)	ax withheid from	► 15.	
18, Add Lines 1	-		16.	
17. Total tax du and enter th	e for nonresident partners (if Line 12 is more t te result)	han Line 16, subtrac	<sup>17</sup> 🕨 17.	
18. Penalties ar	nd Interest (See Instructions)		18.	
	or nonresident partners (Add Lines 17 and 18 er of the partnership must pay this amount wit		19. \$	
20. Amount to enter the re	be Refunded (If Line 12 is less than Line 16,	subtract and	20.	

#### Filing C-Corporations (CD-405)

- File CD-405 return annually to pay franchise and income tax
- File CD-479 (annual report)
- Must file by April 15 (if on the calendar year)
- Franchise and income tax due by 15<sup>th</sup> day of fourth month after year end (if on fiscal year)
- Franchise tax rate: \$1.50 per \$1,000 of either capital stock, surplus ,and undivided profits; investment in NC tangible property; or appraised value of NC tangible property
- Annual report fee is \$25 for corporations that file a paper copy with the Department of Revenue and \$18 for taxpayers that file the report online with the Secretary of State
   Annual report may be filed on paper with NCDOR and electronically with

the Secretary of State



#### Filing S-Corporations (CD-401S)

- File CD-401S return annually to pay franchise and income tax
- File CD-479 (annual report)
- Franchise and income tax due by April 15 (if on the calendar year)
- Franchise tax rate: \$1.50 per \$1,000 of capital stock, surplus and undivided profits
- Annual report fee is \$25 for corporations that file a paper copy with the Department of Revenue and \$18 for taxpayers that file the report online with the Secretary of State

Force	North Carolina Depar	and ending		
Legal N	(MM-DD) =	MINOPYRE	Federal Employer ID Nu	mber
Addres				
		and The Conte	Secretary of State ID	NAICS Code
			Gross Receipts / Sale	
0 u	II in all applicable circles: nited Liability Company O NO-478 is stached O Initial Filer	<ul> <li>Fill in circle if Amended Return</li> </ul>	Total Assets per Balar	nce Sheet
	a Eschestable Property O CD-479 is stached O Pinal Return d Schedule M-3 is stached O Parent QSSS Sub QSSS	0		0
	1. Capital Stook, Surplus, and Undivided Profits (From Schedule C, Line 13)	Holding Company	▶ 1.	
Tax	2. Investment In N.C. Tangible Property (From Schedule D, Line 8)	Exception (See instructions)	▶ 2.	
hise	3. Appraised Value of N.C. Tangible Property (From Schedule E, Line 2)		▶ 3.	
Franchise	<ol> <li>Taxable Amount Line 1, 2, or 3, whichever is greatest</li> </ol>		4.	
6	6. Total Franchice Tax Due Multiply Line 4 by .0015 (\$1.50 per \$1,000.00 - minimum \$35.00)	▶ 5;		
la tio	6. Payment with Application for Franchise Tax Extension (From Form CD-419, Line 9)	▶ 6. ,		
Computation	<ol> <li>Tax Credits (From Form CO-425, Part 2, Line 12) If a tax credit is claimed on Line 7, Form CD-425 MUST be attached</li> </ol>		▶ 7.	
്	<ol> <li>Franchice Tax Due - If the sum of Line 6 plus 7 is less than Line 5, enter difference here and on Page 2, Line 30</li> </ol>		в. <b>\$</b>	
0	<ol> <li>Franchice Tax Overpaid - If the sum of Line 8 plus 7 is more than Line 5, enter difference here and on Page 2, Line 30</li> </ol>		▶ 9;	
	10. Shareholders' Shares of Corporation Income (Loss) (From Schedule H, Line 11 or Federal Schedule K, Lines 1-10)		10. 0	
Tax	11. Adjustments to Corporation Income (Loss) (From Schedule (, Line 5)	•	11. 0	
Income 1	12. N.C. Taxable Income Add (or subtract) Lines 10 and 11 If amount on Line 10-14 in citiza		12. 0	
	13. Nonapportionable Income (From Schedule N, Line 1) Dompie:	•	13. 0	
orate	14. Apportionable Income Line 12 minus Line 13	•	14. 0	
Corporate	<ol> <li>Apportionment Factor - Enter to four decimal pieces (From Schedule O, Part 1; Part 2 - Line 15; Part 3; or Part 4)</li> </ol>	•	15.	9
ď	18. Income Apportioned to N.C. Multiply Line 14 by factor on Line 15		16. ()	0
Computation	17. Nonapportionable Income Allocated to N.C. (From Schedule N. Line 2)		17. 0	
đ	18. Total Net Taxable Income - Add Lines 18 and 17 (Concests files condition Lines 19 through 23 all others skip to Line 24)		18. 0	0
	19. Amount of Line 18 Attributable to Nonresidents Filing C	omposite N	19. 0	
<del>ວິ</del> @	18. Amount of Line 18 Attributable to Nonresidents Filing C			

### **Business Registration**



How to register

### How to Register

- Use Form NC–BR
- You may:
  - Register Online
    - Found at Dornc.com under the electronic services tab
  - Use Personalized Form
    - Entering information online then printing out a form with your information
  - Paper Form
    - Order Online
    - Pick up from one of our service centers

## How to Register, continued

#### On Line

#### Benefits



It is free - Sending in a paper application and paying postage is not required.

- Free
- Easy step-by-step instructions
- Account number in minutes

### Sales and Use Tax



#### Understanding Sales and Use Tax obligations

### Sales and Use Tax

- Every person engaged in business in North Carolina is required to collect and pay sales tax on the retail sale, rental or lease of tangible personal property, unless specifically exempt from tax by statute.
- Some services also taxable

### **Filing Frequencies**

- Quarterly:
  - Owe less than \$100 per month
  - Reports due by the last day of the first month after the quarter (April, July, October, January)
- Monthly:
  - Owe \$100 \$19,999 per month
  - Reports due by the 20<sup>th</sup> of the following month
- Monthly (with Prepayment):
  - Owe at least \$20,000 per month (\$20,000 or more)
  - Reports and balance of tax owed are due by the 20<sup>th</sup> of the following month

#### Tax Rates

#### General state rate: <u>4.75 %</u>

- Sales of tangible personal property
- Receipts from leases/rentals of tangible personal property
- Receipts from rentals of hotel/motel rooms, lodgings, etc.
- Receipts from laundries, dry cleaning
- Receipts from satellite digital audio radio service
- Certain digital property that is delivered or accessed electronically, is not considered tangible personal property, and would be taxable under G.S. 105–164.4(a) if sold in a tangible medium.

#### Tax Rates

#### County rates as of April1, 2013:

2% - 74 counties

2.25% - Alexander, Buncombe, Cabarrus, Catawba, Cumberland, Duplin, Edgecombe, Greene, Halifax, Haywood, Hertford, Lee, Martin, Montgomery, New Hanover, Onslow, Pitt, Randolph, Robeson, Rowan, Sampson, Surry, and Wilkes

**2.5% -Mecklenburg County** (Includes the 0.5% local sales and use tax for public transportation)

**2.75% - Durham, Orange** (2.25% county and the 0.5% local sales and use tax for public transportation)

### **Sourcing Principles**

For purposes of sourcing, the terms "receive" and "receipt" mean "taking possession of tangible personal property" or "making first use of services."



- Over-the-counter. When a purchaser receives a product at a business location of the seller, the sale is sourced to that business location.
- Delivery to a specified address. When a purchaser receives a product at a location specified by the purchaser and the location is not a business location of the seller, the sale is sourced to the location where the purchaser receives the product.
  - Delivery address unknown. When the seller does not know the address where a product is received, the sale is sourced to the first address or location listed below that is known to the seller:
    - a. The business or home address of the purchaser.
    - b. The billing address of the purchaser or, if the product is prepaid wireless calling service, the location associated with the mobile telephone number.
    - c. The address from

#### Use Tax

- Use taxes are due from any business that purchases tangible personal property and does not pay sales tax
  - For example, you buy a computer from a vendor in Virginia and that computer is delivered to your home. The vendor doesn't have to charge N.C. sales tax. You would owe use tax on it in North Carolina
- Tax rates are the same as sales tax
- Taxpayer can claim a credit for any sales tax paid in the other state
- Use tax is paid on Form E-500: Sales and Use Tax Return
- Businesses that owe Use Tax must register on Form NC-BR

## WithholdingTax



#### Understanding Withholding Tax obligations

### Withholding

 Businesses are required to collect and pay withholding taxes on employees in North Carolina

### Withholding Definitions

#### • Withholding Tax:

 a portion of income an employer forwards to the federal and state government on behalf of the employee for income tax purposes

#### • Employer:

 any person or organization whom an individual performs any service as an employee

#### • Employee:

 generally, a worker that p or business

#### Contractor:

a business or person that services to another accord

Effective Jan. 1, 2010, businesses, organizations or individuals in North Carolina that pay more than \$1,500 per year to a contractor with an Individual Taxpayer Identification Number (ITIN) **must withhold 4% of that pay.** 

#### Filing Requirements (based on NC-BR)

- Quarterly:
  - Form NC-5
  - employers who withhold less than \$250 per month
  - Reports due by the last day of the first month after the quarter
- Monthly:
  - Form NC-5
  - employers who withhold \$250 \$2,000 per month
  - Reports due by the 15<sup>th</sup> of the following month
- Semi–Weekly:
  - NC-5Q
  - employers who withhold more than \$2,000 per month
  - Reports due on the same day the employer is required to make a federal deposit

### **Record Keeping**



#### Recommendations

### **General Recommendations**

- Income Tax
  - Keep records for six years
  - Records include:
    - Returns
    - All documents used to prepare the returns
- Sales Tax
  - Keep records for three years
  - Records include:
    - Returns
    - All documents used to prepare returns
- Withholding
  - Keep records for four years
  - Records include:
    - Returns
    - Annual Reconciliation
    - NC-4
    - W-2s

# General Recommendations, continued

- Assets
  - Keep records until fully depreciated
  - Records include:
    - Invoices
    - Account statements
    - Canceled checks

- Business Records
  - Keep records for six years
  - Records include:
    - Gross receipts
    - Invoices
    - Cash register tapes
    - Receipt books
    - Purchases
    - Canceled checks
    - Credit card statements
    - Expenses
    - Account statements

### **Small Business deduction**



#### **New Business Income Deduction**

- Deduction of up to \$50,000 of net business income the taxpayer receives during the tax year
- Applies to income from federal Schedules C, E, and F
  - Exception: Does <u>not</u> include passive income under IRC
- Joint Returns
  - If both spouses receive or incur net business income, the maximum \$50,000 applies separately to each spouse's <u>net</u> business income
    - Cannot exceed \$100,000
    - Effective for tax years beginning on or after
      - January 1, 2012

#### Small Business Counseling Program



#### Small Business Counseling Program: Purpose

• A program that aims to help small businesses recover from certain tax liability.

#### Program Goals

Encourage small businesses facing challenges to seek help/counseling Expedite repayment of misappropriated trust tax Save small businesses ... minimize failures and improve overall NC business climate

## What businesses are eligible to Participate?

- A taxpayer must be a active small business employing 200 or fewer employees; <u>and</u>
- Required to file and pay trust taxes to the State of North Carolina. Trust taxes include:
  - Motor vehicle lease and rental
  - > Sales and use
  - Scrap tire disposal
  - > White goods disposal
  - ➢ Withholding

#### Small Business Counseling

The counseling and technical assistance offered by the SBTDC and SBCN can include:

- Review of business plan
- Review of financial statement
- Trust tax education
- >Ongoing assistance to remain compliant

#### What's in it for Me?

- Free counseling/training from SBTDC or SBCN
- > All penalties and fees assessed on delinquent trust taxes will be waived upon final payment of tax and interest and completion of counseling.
- Business will be out of debt with NCDOR and have the business knowledge to operate successfully going forward.

#### I Qualify... What Should I do?

- Contact the NCDOR at 1-877-252-4549
- Contact your local Service Center
- Indicate that you would like to take advantage of the Taxpayer Small Business Counseling Program

### Questions?

